Minutes of the May 21, 2014 SAILS Library Network Membership Meeting Norton Public Library 68 Main St. Norton, Ma. 02766

# Meeting called to order at 10:01 by Frank Ward President

Libraries in attendance; Joan- Pilkington-Smith (Attleboro), William Schneller, (Berkley), Carole Julius, (Carver), Lynne Antunes, (Dartmouth), Jocelyn Travares, (Dighton), Manny Leite (East Bridgewater), Ian Dunbar (Easton), Carol Longworth, (Fairhaven), Laurel Clark, (Fall River), Laurie Cavaungh, (Halifax), Nancy Cappellini, (Hanson), Olivia Mello (Lakeville), Catherine Coyne, (Mansfield), Libby O'Neill, (Marion – Elizabeth Taber Library), Susan Betreaux (Mass Maritime), Danielle Bowker, (Middleboro), Robin Glasser, (Norfolk), Frank Ward, (North Attleboro), Lee Parker, (Norton), Deborah Wall, (Pembroke), Mellissa Campbell, (Plainville), Debbie Batson, (Plympton), Laura Bennett, (Rehoboth), Gail Roberts (Rochester), Peter Fuller (Seekonk), Bonnie Mendes (Somerset), Carol Gafford, (Swansea), Beth Smith, (West Bridgewater), Debby Conrad, Laurie Lessner, Ginny Berube, (SAILS)

Stephen Spohn- Massachusetts Library System Resource Sharing Director spoke about the statewide- e-book state:

### **Key Points**

- Statewide e-book status and how it will go forward is dependent upon the results of the 2015 state budget.
- Easton is the only SAILS library piloting this project. There are 50 other pilot libraries and they are trying out various vendors.
- Presently working with several vendors with the need to meet immediate usage.
- There will be a steering committee that will set up policies and develop collections.
- Steve is charged with coming up with a funding model. Each library will be billed a participation fee based on population served.
- Tentative date for start July 1, 2014. 20% discount for groups. Stats will be published for individual libraries.

# Approval of minutes of preceding meeting

Motion to approve: Laurel Clark 2 <sup>nd</sup> Mellissa Campbell Unanimously approved

#### Fy 14 treasures report

Warrant 11.1.14

Motion to approve: Carol Julius 2<sup>nd</sup> Olivia Mello
Unanimously approved

#### **Committee Reports**

#### **Long Range Planning Committee**

Frank Ward on behalf of the Long Range Planning Committee. During the winter SAILS executive director, Debby Conrad, advertised an RFP for consulting services to assist the SAILS board and membership in writing a new strategic plan. There were seven responses.

These varied from each other in a number of ways including their experience with similar organizations and the quality of their sample plans. The pricing quoted by many of the consultants was, to say the least, adventurous, ranging from \$4,000 to more than \$40,000. The planning Committee reviewed each of these proposals individually and then met on May 14 to discuss the proposals as a group. The unanimous consensus was that in experience and value the best offer was from Nancy Rae.

The Planning Committee moves that the SAILS board and membership vote to authorize Debby Conrad to negotiate a contract with Nancy Rae for consulting services.

2<sup>nd</sup> Joan Pilkington Smyth

Unanimously approved

### **Personnel Committee**

Deb Wall reported that Ben Phinney is leaving the SAILS library Network .It is the recommendation of the committee to upgrade the job responsibilities and salary as there have been changes to the position. It requires a more senior person. Ben could have grown with the position. There is money in the budget to upgrade this position. Debby Wall made the motion to upgrade the responsibilities and salary of Ben's present position and accept the creation of the Member Services Level II position.

2<sup>nd</sup> Robin Glasser

Unanimously approved

# **Budget Committee**

Debby reported minor modifications to the budget, bottom line remains the same. Motion to accept FY 15 budget proposal- Carol Julius 2<sup>nd</sup> Lee Parker Unanimously approved

### Nominating Committee

Carol Julius presented the slate of incoming board members

May 2014

**Nominating Committee Report** 

**Board Member Slate** 

Bristol County (term expires 06/30/2016 to replace Jayme Viveiros) – Bonnie Mendes (Somerset

K-12 (term expire 6/30/2017) Carrie Tucker (East Bridgewater High School)

Plymouth County (term expires 6/30/2017) Denise Medeiros (Wareham)

Under 10,000 (term expires 6/30/2017) Melissa Campbell (Plainville)

10,000-24,999 (term expires 6/30/2017) Catherine Coyne (Mansfield)

10,000-24,999 (term expires 6/30/2017) Manny Leite (East Bridgewater

Nominees will be voted in at the July 2014 membership meeting.

Carol made the motion to appoint Bonnie Mendes to the SAILS board representing Bristol County(term to expire 6/30/2016.) Bonnie is appointed due to the resignation of Jayme Viveiros.\_

2<sup>nd</sup> Melissa Campbell

Unanimously approved.

#### Old Business-

Database Subscriptions were discussed, Members had asked Debby to research various databases that SAILS could purchase. There is some money in the budget for this purpose. There was no cost incentive for consumer reports.

Motion was made to purchase Tumblebooks premium. Robin Glasser 2<sup>nd</sup> Peter Fuller 29 yeas 1 no Motion passed

<u>Blue Cloud Rewards</u>- SIRSI DYNEX has a blue cloud reward, in beta testing, This would be wireless on the floor of the library. We would not pay anything, for e-resources. Recommendation was made by SAILS staff to wait until next year to put in mobile circulation. Consensus was that more clarification is needed. Debby will provide a more thorough analysis of the use of Blue Clouds Rewards at the June meeting.

<u>Blue Cloud Commerce</u>- Not set up yet. Debby reported that the reports need improvement. The consensus of the membership is that we wait and see.

<u>Commonwealth Catalog( Virtual Catalog</u>)- Virtual Catalog has been revamped .Response time is better than it was. A much better looking project overall. SAILS staff will be attending training on June 19<sup>th</sup>. First test group participants will be SAILS, OCLN, Boston Public, FLO, and UMass Amherst. Will launch in Aug .Library staff members will go to training at SAILS.

#### **New Business**

FY 15 SAILS membership meeting schedule was given out.

Motion to adjourn, Manny Leitch 2nd, Laurel Clark Unanimously approved.

Submitted by Nancy Cappellini Secretary May 30,2014