SAILS Network News

Library Network

Inside this issue:

New Overdrive Titles

Some of the 36 new titles added so far this month include:

Noah's Compass, Tyler
True Blue, Baldacci
Breathless, Koontz
The Help, Stockett
Going Bovine, Bray
U is for Undertow,
Grafton

Executive Director's Report

After months of planning, SAILS embarked upon the migration of our wide area network from leased Verizon lines to cable Internet lines. Our K-12 members have been transferred to Campus networks to eliminate the need for Filtering software on our lines. A few small libraries are using their own Comcast line to connect because their hours of operation were not sufficient to justify the expense of a 2nd SAILS line. Both BCC and Mass Maritime connect via campus networks. The project was completed on time and within the budget.

The final result of the project is that our monthly telecommunications costs were reduced from $20,316 per month to $3400 per month – an 84% reduction in cost. These cost savings are incremented by a substantial improvement in service to our members.   Our Internet bandwidth coming to the network was increased by 94%. Service to individual libraries increased by margin of between 98% and 92%. SAILS has faced two years of substantial reductions in state funding which has been matched by an increased demand for our services via the Internet. The successful completion of the cutover ensures that SAILS will be able to absorb reductions in revenues without having to increase annual assessments or reduce service.

Now that this is done our focus will be shifted to two major projects – moving to SirsiDynix Symphony's release 3.3.1 and launching our new SoPac (online catalog). We have loaded 3.3.1 onto our test server. Libraries have received lists of patrons whose names need to be corrected (ONLY CHANGE PEOPLE – DON'T try to modify your Circ, Tech, Acq patrons). During the month of February we will begin testing the new functionality of 3.3.1. We will announce the installation date at the end of February.

The "wireframes" for the Adult and Youth services look and feel for SoPac have been completed and a sample screen shot appeared in our January newsletter. Final work is taking place on the 2 academic libraries' catalogs. Programming to pull data from our production server for display in the SoPac is proceeding. We have begun evaluating various options we have for added content – cover art, tables of contents, first chapters, etc. We hope to be able to provide even more content linked to our catalog records. Some things that may be possible would be viewing video clips, seeing all titles in a series in the order in which they should be read, similar titles, etc. Our timeline to go live is late spring but we don't have a definite date yet – we want to make sure when it is launched patrons have all the functionality they are accustomed to plus more.

Executive Director's Report—continued

(Continued from page 1)

Some of you may be aware that there is a committee that has been formed to select a new statewide delivery service. I have recently joined this committee as co-chair representing networks and network members. This new service will include connectivity to the SAILS computer for information about transits and should eliminate the need for putting slips on any in-network items. But this will require that all items have a barcode on the outside of the item. The recommended location for barcodes is the upper left hand corner of all types of materials including AV. I have spent 2 days sitting through vendor presentations about both manual and automated sorting systems and it is obvious that in order for this work cost effectively and with the least risk to your items those barcodes must be on the outside and that items are shipped in delivery ready containers and not padded mailers.. If your library has not yet begun putting barcodes on the outside you should begin to do so immediately. The committee knows that the bulk of the items in the state still have barcodes on the inside and we will develop a method to retrospectively barcode those items on the outside but it will save everyone time and money if you begin following the recommended guidelines now.

Overdrive Factoids

January we will have circulated more than 2000 titles to patrons. Our ebook collection while small is getting a lot of usage. Most popular title of January—Alex Cross's Trial—9 checkouts for both EPUB & WMA formats! Number of **new patrons** using the service in January—303. How about December? 235!

Top titles for 2009

Title	Checkouts	Format
Friday Night Knitting Club	92	WMA (Windows Audio)
Twilight	87	WMA (Windows Audio)
Body Parts	86	MP3
Death Qualified	77	WMA (Windows Audio)
Absolute Certainty	69	WMA (Windows Audio)
New Moon	58	WMA (Windows Audio)
Curious Case of Benjamin Button	46	MP3
Killshot	43	MP3
Quitter, Inc.	42	MP3
Bone Man	39	MP3
New Moon	35	Adobe PDF
Lifeguard	33	Adobe PDF
Last Lecture	25	Adobe PDF
Story of Edgar Sawtelle	24	Adobe PDF
Alex Cross's Trial	23	Adobe EPUB
City of Ember	20	Adobe PDF
Lost Symbol	14	Adobe EPUB
Scarecrow	13	Adobe EPUB
Swimsuit	13	Adobe EPUB
Shutter Island	12	Adobe EPUB

Network Statistics

	Dec '09	Dec '10	Total FY'10
Total Intranetwork Loans	52,642	**52,580**	351,036
Total Items Circulated	324,699	**328,700**	2,317,434
OverDrive Circulation	960	**1,718**	9,694
TumbleBooks	2,560	**8,874**	34,677
VirtCat Items Borrowed	1,092	**1,013**	7,003
VirtCat Items Loaned	539	**403**	3,217
Cataloging Requests	3,648	**7,442**	33,602
MARC Records Added	3,708	**8,138**	33,972
Patrons Added	2,001	**1,849**	24,545
Patron placed holds	42,768	**42,253**	289,205
Total MARC	1,054,460	**1,090,280**	
Total Holdings	3,603,054	**3,699,845**	
Total Patron	429,624	**446,750**	
Total Uptime	97.1	**99.84**	

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Upcoming Events

- 02/04 **Intro to virtual catalog**
  9 am & 2:30 pm, online. Register Here

- 02/05 **Southeastern Legislative Breakfast**

- 2/16 **Workflow, advanced setup**
  1:30 pm, online. Register Here

- 2/17 **SAILS Board Meeting**
  10 am—noon

- 2/18 **Workflow, advanced setup**
  9 am & 2:30 pm, online. Register Here

- 3/02 & 3/04 **User registration for schools**
  various times, online. Register Here

February 2010

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	**4**	**5**	6
7	8	9	10	11	12	13
14	15	**16**	**17**	**18**	19	20
21	22	23	24	25	26	27
28						