

Volume 4 Issue 7
July 2004

2005 SAILS Board of Directors

Term	Library	Rep	County	Category	INSIDE THIS ISSU	JE:
2005	Norfolk	Robin Glasser	Ν	School	SAILS Board	1
2005	Mansfield	Janet Campbell	В	10,000-25,000	Sirsi Product Update	2
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2006	Plympton	Debbie Batson	Р	Under 10,000	I	
2006	Fiske	Mary Tobichuk	Ν	County		
2006	Richards Memorial	Frank Ward	В	Over 25,000		
2007	Ames Free Library	Annalee Bundy	В	County		
2007	Norton Public	Elaine Jackson	В	Member at Large		
2007	East Bridgewater	Jane Finlay	Р	10,000-25,000	SAILS Annual B	loard
2007	Pembroke Public	Deborah Wall	Р	10,000-25,000	Meeting Announc	
2007	Joseph Plumb	Olivia Melo	Р	Under 10,000	The Appuel Meet	ingi

B = Bristol County N = Norfolk County

P = Plymouth County

Committee Chairs

Planning Committee	Robin Glasser
Budget Committee	Janet Campbell
Personnel Committee	Carole Julius
Circ Policy Committee	Mary Tobichuk
Legislative Committee	Frank Ward
PubPac Committee	Melissa Campbell
BORG	Sharani Robbins

Board ncement

The Annual Meeting is scheduled for July 14, 2004 at 10 a.m. in the SAILS meeting room in Middleboro, MA

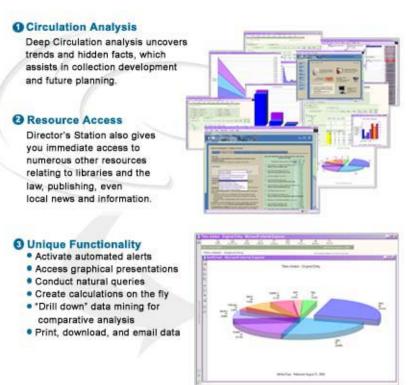
Sirsi Update—New Products Showcase

The June membership meeting opened with a 90 minute presentation from Kate Howe who is the Sirsi

Account Manager for SAILS. Kate demonstrated 4 new products available from Sirsi: Directors Station, Single Search, Resolver and Rooms.

Directors Station is a web based product that would enable a director to obtain current statistical information and analysis on a wide variety of system activity. It does not require a Unicorn license or special computer at the library. The product has a simple graphical interface and can produce results in a variety of formats.

Single Search, Resolver, and Rooms provide a suite of products intended to combine information resources into a single context based format for patrons. The three products can be purchased together or separately. Single Search searches multiple information resources simultaneously (such as databases, web sites, library catalogs.)



Resolver takes this one step further allowing patrons to not only obtain citations but retrieve content all within a single search. Rooms allows libraries to organize information and resources from a variety of resources in a context sensitive format. For instance, libraries can provide rooms based on popular subjects, current events, etc.

Welcome to the SAILS Libraries

(please note – this is posted this in the SAILS Newsletter at the request of SEMLS)

This is to announce that Falmouth Public Library and Thomas Crane Public Library in Quincy and will now be serving as your Regional Reference Centers. We provide trained professional staff to assist in answering questions or offering an appropriate referral. Please identify yourself as a library staff member when calling, and communicate any time constraints connected with your inquiry. If sending a patron to a Regional Reference and Research Center for material, kindly call ahead to be certain the material is available.

We encourage you all to call, email or fax us when you have exhausted your own resources—or if you just need to run a reference query by a sympathetic colleague. We truly love to help—so, next time you are flummoxed, give us a try!

Falmouth Public Library

508-457-2556 or 888-439-8850 (library staff only) fax: 508-457-2559 email: <u>falmouthreference@falmouthpubliclibrary.org</u> **Reference Department Staff** Jill Erickson, Head of Reference and Adult Services

Kathy Mortenson, Young Adult and Reference Librarian Kathie Glynn, Reference Librarian Adrienne Latimer, Reference Librarian

Thomas Crane Public Library, Quincy

617- 376-1316 or 800-559-7336 (SEMLS members only); fax: 617-376-1308 email: <u>quref@ocln.org</u> **Reference Department Staff** Linda Beeler, Head of Reference Mary Clark, Senior Reference Librarian Hope Brand, Reference Librarian Jeanine Thubauville, Reference Librarian Will Adamczyk, Reference Librarian

A Message from the Executive Director

I have taken some time this month to reflect on the events of the past 12 months and the new directions the network will be taking in the upcoming year. As everyone knows, the network suffered a potentially devastating reduction in revenues when Governor Swift reduced state funding to networks by more than 91% in August 2002. The SAILS Board had to make some painful decisions about program cuts in order to ensure that SAILS could continue in its core mission of providing high quality computer based services to its members. Unfortunately this resulted in the network having to discontinue its subscription to its Gale databases, institute fees for services that had been provided at no cost in the past, raise annual assessments, and shift some responsibilities from the central site to the member libraries.

The network has made its way through the fiscal crisis and will be entering FY05 in better shape than it has been in 3 years. Having to reevaluate our program costs has actually resulted in the SAILS staff establishing more costeffective and efficient services. Despite having the fewest number of staff for the number of member libraries (1 staff member for every 10 sites) of any network in Massachusetts, SAILS offers the broadest variety of programs. Network staff members have

- made more than 350 visits to member libraries,
- answered more than 4000 requests for assistance from library staff members
- cataloged 35,000+ titles
- conducted 15 workshops attended by 100 people
- provided support to 500 desk top computers in 40 libraries
- supported the websites of 38 members

If you haven't already done so, take a few minutes to look at all the options SAILS offers to your patrons through iBistro

IBistro on the Go – a quick interface to the catalog allowing patrons easy access to key services such as renewals, holds, databases, and new titles.

History SAILS On.. – an online archive to digitized historical documents from 4 communities served by SAILS. **Summer Reading Lists** – easy access to local school districts' summer reading lists allowing students to quickly identify and request materials they need. The number of holds placed and filled increase 25% in July and August so we know this service is popular!

Virtual Catalog – Millions of items owned by public and academic libraries are accessible to patrons through iBistro and the SAILS website. SAILS patrons requested 15% more items this year than in FY03 and we expect this popular

"The network has made its way through the fiscal crisis and will be entering FY05 in better shape than it has been in 3 years. Having to reevaluate our program costs has actually resulted in the SAILS staff establishing more cost-effective and efficient services." service to become even more heavily used in FY05.

Over the next few months we plan to restore some services we were forced to eliminate such as central site printing of overdue notices and removing the charge for green bar reports. In late summer access to the Boston Public Library's subscription to NetLibrary will be available through iBistro. The Acquisitions subsystem will be going live July 1, 2004. Preliminary plans are being made to purchase the Directors Station software to provide directors greatly enhanced statistical information about their libraries.

SAILS is a member driven organization – we couldn't operate without the input and cooperation of all of you. Special thanks to everyone who has served on the SAILS board, advisory committee, attending meetings, and responded to our surveys in the past 12 months.

Notable Dartclix Sites

These are fully searchable website records, available in iBistro.

A closer look at conservation—http://www.asia.si.edu/exhibitions/online/anportcon/default.htm "This Web site is an on-line companion to an exhibit at the Smithsonian Institution that showcases

the work of the Department of Conservation and Scientific Research and the process that goes into to restoring portraits. Most of the works in this exhibition are ancestor portraits and have accumulated incense smoke and dirt from being hung over family altars or water stains and mold damage from being rolled up and stored in damp conditions.."

A Hudson River portfolio—http://www2.nypl.org/home/Hudson/ index.html

"This Web site is an on-line companion to a selection of original and rare resources of the Hudson River and its region drawn

from the collections of the New

York Public Library. It consists of prints, maps, photographs, guidebooks, histories, and literature for visitors to view in digital form. Come tour the waterway through Wade & Croome's breathtaking panoramas.."

US elections 2004—http://www.guardian.co.uk/

uselections2004/

"This Web site focuses on the 2004 Presidential election

campaign and provides visitors with up-to-date news, opinions, reports, feature articles, and more on the 2004 candidates and what their platforms. Find out what's happening today around the nation, read opinions from around the Web, and check out the interactive graphics that provides results and analysis on

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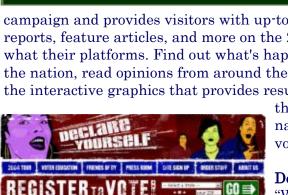
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WATCH AND LISTEN:

the race for the nomination and electoral vote."

Declare yourself—http://www.declareyourself.com/

"Want to vote, but don't know how to register? This Web site is designed to inform visitors about political news, candidates and parties and encourage them to take a stand and vote for or against their beliefs. Declare Yourself is a national nonpartisan, nonprofit campaign that hopes to empower a new movement of young voters to participate in the upcoming presidential election."



IMED! FARTIES NEWS CANDIDATES ORES

NITION VOTING T-SHIRTS NIZRAHI, TGOD GLEHAM AND RICHARD TYLER

HOLLYWOOD CELEBRATES DEMOCRACY

ENTER BALLOT FORMS



A Closer Look at Conservation



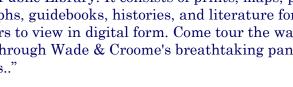
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Smoke, Dirt, and Mold

Preparing for the Exhibition

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Upcoming Training & Meetings

Upcoming Training

Detailed descriptions and registration information, are available on the <u>SAILS website</u>.

Discover NetLibrary 08/16,17/2004 10am to noon SAILS Meeting Room 1pm to 3pm SAILS Meeting Room

Upcoming Meetings & Events

SAILS Annual Meeting 07/14/2004 10am SAILS Meeting Room

Laurie Lessner will be out for the summer on maternity leave. Please contact support@sailsinc.org with

any questions or comments. There are also forms on the SAILS website for reporting various issues with circulation, cataloging, searching, as well as the virtual catalog. If you contact Laurie directly, you will need to wait until September for an answer!



SAILS Network Statistics

FY04 Overview	December	November	October	September	August	July	
Total Intranetwork Loans	41,116	41,675	48,551	39,894	44,057	47,458	
Total Items Circulated	286,943	340,470	375,088	344,044	351,606	412,162	
VirtCat Items Borrowed	559	644	673	620	408	518	
VirtCat Items Loaned	202	314	295	318	250	301	
Cataloging Requests	2,491	2,520	4,225	3,176	2,403	2,586	
MARC Records Added	2,959	2,917	4,088	3,699	2,376	2,985	
Patrons Added	1,617	3,419	4,240	6,935	3,571	3,513	
Holds	22,014	26,822	28,163	24,411	24,421	25,558	
Total MARC	903,727	901,016	898,448	893,731	890,100	888,434	
Total Holdings	3,257,995	3,254,731	3,244,320	3,228,140	3,218,976	3,210,212	
Total Patron	494,005	493,118	490,224	486,379	481,343	497,196	
FY04 Overview	June	May	April	March	February	January	Total FY04
FY04 Overview Total Intranetwork Loans	June	May 42,563	April 45,943	March 54,594	February 43,877	January 45,728	Total FY04 495,456
	June						
Total Intranetwork Loans	June	42,563	45,943	54,594	43,877	45,728	495,456
Total Intranetwork Loans Total Items Circulated	June	42,563 326,479	45,943 359,215	54,594 420,753	43,877 358,188	45,728 354,331	495,456 3,929,279
Total Intranetwork Loans Total Items Circulated VirtCat Items Borrowed	June	42,563 326,479 781	45,943 359,215 723	54,594 <mark>420,753</mark> 857	43,877 358,188 633	45,728 354,331 636	495,456 3,929,279 7,052
Total Intranetwork Loans Total Items Circulated VirtCat Items Borrowed VirtCat Items Loaned	June	42,563 326,479 781 254	45,943 359,215 723 193	54,594 420,753 857 273	43,877 358,188 633 268	45,728 354,331 636 257	495,456 3,929,279 7,052 2,925
Total Intranetwork Loans Total Items Circulated VirtCat Items Borrowed VirtCat Items Loaned Cataloging Requests	June	42,563 326,479 781 254 2,444	45,943 359,215 723 193 2,776	54,594 420,753 857 273 3,202	43,877 358,188 633 268 2,592	45,728 354,331 636 257 2,566	495,456 3,929,279 7,052 2,925 30,981
Total Intranetwork Loans Total Items Circulated VirtCat Items Borrowed VirtCat Items Loaned Cataloging Requests MARC Records Added Patrons Added Holds	June	42,563 326,479 781 254 2,444 3,078	45,943 359,215 723 193 2,776 2,723	54,594 420,753 857 273 3,202 3,982	43,877 358,188 633 268 2,592 2,784	45,728 354,331 636 257 2,566 2,784	495,456 3,929,279 7,052 2,925 30,981 34,375 36,486 301,468
Total Intranetwork Loans Total Items Circulated VirtCat Items Borrowed VirtCat Items Loaned Cataloging Requests MARC Records Added Patrons Added	June	42,563 326,479 781 254 2,444 3,078 2,017	45,943 359,215 723 193 2,776 2,723 2,506	54,594 420,753 857 273 3,202 3,982 3,063	43,877 358,188 633 268 2,592 2,784 2,908	45,728 354,331 636 257 2,566 2,784 2,697	495,456 3,929,279 7,052 2,925 30,981 34,375 36,486
Total Intranetwork Loans Total Items Circulated VirtCat Items Borrowed VirtCat Items Loaned Cataloging Requests MARC Records Added Patrons Added Holds	June	42,563 326,479 781 254 2,444 3,078 2,017 27,150	45,943 359,215 723 193 2,776 2,723 2,506 28,423	54,594 420,753 857 273 3,202 3,982 3,063 33,474	43,877 358,188 633 268 2,592 2,784 2,908 29,016	45,728 354,331 636 257 2,566 2,784 2,697 32,016	495,456 3,929,279 7,052 2,925 30,981 34,375 36,486 301,468