SAILS Network News
Library Network

Strategic Planning Begins— Your Input Is Requested

At the May 19th membership meeting SAILS directors will begin the first stage of developing the network's 2012-2015 strategic plan. It was decided by the membership to develop a three plan rather than a five year plan because technology is changing at such a rapid pace a five year plan might not reflect network needs.

A key component in every plan developed by the network is input submitted by staff of our member libraries. The SAILS Long Range Planning Committee has developed an on-line survey intended to solicit your opinions and suggestions. This survey is open to any staff member who uses the SAILS services and we want everyone to participate. The survey will be open until May 15.

Please take a few minutes to complete this today. Your opinion is extremely valuable to us. This survey can be completed on any computer with Internet access. http://www.surveymonkey.com/s/2012staffsurvey

Transit Slips

Are you tired of handwriting transit slips or maintaining a large file of preprinted slips? Unfortunately while the SirsiDynix system can print transit slips our delivery codes do not match the codes required by the SEMLS Delivery Company. The network was recently informed that Optima was unable to handle our codes so we have begun to look for other solutions. We were also waiting for the statewide delivery RFP to be issued. The RFP included a requirement that the delivery company be able to scan item barcodes and route materials but it may take longer to implement that solution than originally though. Therefore SAILS will be investigating three possible options for the automatic production of transit slips.

One possible solution is a product that is being used at another SirsiDynix site. It not only produces transit labels that can be affixed to the item like a post-it note but it can also produce holds shelf and transit labels at the time the RHA (onshelf holds) report is printed at the library. It requires a special printer but the time saved could probably more than make up for the cost of the equipment. If you are interested in viewing the process view the YouTube video of it in action.
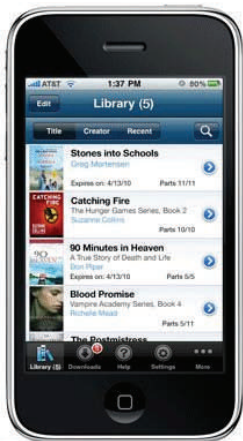
SAILS has contacted the company that wrote this software to see if it could be customized to meet network needs.

Transit Slips–continued

Another option may be custom programming that had been developed at NOBLE and CLAMS. Those networks do not use SirsiDynix but there is a possibility that it can be modified to work for SAILS.

A third possibility is a product developed by a library services company in Ohio that has developed some custom labels for libraries. It may be possible to have that product   adapted to meet our needs.

At the May 19th membership meeting the SAILS Board will be appointing a New Technologies Committee to work with SAILS staff to evaluate these options and test the feasibility and cost of each solution. At some point in the summer if any of the solutions appear to be something to solve our transit slip problems we will be asking for volunteer libraries to evaluate the products.

Purchase Alert Reports Now Available

We can now produce regularly scheduled purchase alerts for libraries. There are two reports that we can run. One report will list titles on hold for your library's patrons that your library owns. You can identify a holds ratio for the report to produce results. For instance you only want to see items that have 5 holds for each copy your library owns. This report can be scheduled to run weekly, bi-weekly or monthly.

We can also run a report in Directors Station that will display the titles on which your patrons have placed holds but which your library doesn't own. The output of this report is limited – we can only include the data that Directors Station displays but this may prove to be useful. This report must be run on demand. If you are comfortable with doing this yourself contact SAILS so we can be sure you can access other libraries' data. If you want the report run by SAILS you need to request it every time you want it. Email support@sailsinc.org.

If you are interested in having us set up one or both of these reports please send the request to eservices@sailsinc.org

OverDrive Media Console for iPhone

OverDrive is thrilled to report the release of OverDrive Media Console for iPhone!

Additionally, OMC for BlackBerry® v1.0, OMC v3.2.0.5 for Windows®, and OMC v1.1 for Windows Mobile® are now available!

The free software can be installed on phones running the iPhone operating system (v3.1.3 or newer), and used to enjoy MP3 audiobooks from your 'Virtual Branch' website. iPhone, iPod Touch®, and iPad™ users can now browse, check out, and download MP3 audiobooks on-the-go. OMC for iPhone offers popular listening features like resume from furthest played point and custom bookmarking. At this time, OverDrive MP3 Audiobooks are the only digital format available for iPhone.

With OverDrive Media Console for iPhone, your patrons can...

Install OverDrive Media Console on devices running the iPhone operating system. Now, iPhone users can enjoy OverDrive MP3 Audiobooks on an application designed specifically for OverDrive media. Customers can download the application directly to their devices from the Apple App Store. Anytime, anywhere access. More and more of your patrons are constantly online via portable devices. With this release, iPhone users can download OverDrive MP3 Audiobooks directly to their devices – anytime, anywhere!

Manny Leite Appointed To Statewide Delivery Committee

Manny Leite, director of the East Bridgewater Public Library and SAILS Network President, has been appointed as a full member to the Massachusetts Statewide Delivery Committee. Debby Conrad is serving as co-chair of the committee so SAILS is well represented.   The committee's charge is to develop an RFP for a statewide delivery solution to begin July 1, 2011. Solutions are being sought that will result in a reduction of staff time required to handle delivery. These solutions could include the elimination of transit slips, tote level check-ins, and separation of items being received for reshelving from items being received to fill holds. It is expected that it may take some time to implement these additional features. The RFP is scheduled to be released in early summer with vendor selection taking place in fall.

Senior Spectacular

Melissa Campbell, director of the Plainville Public Library, and Debby Conrad, SAILS Executive Director, participated in the Senior Spectacular held in North Attleboro on April 23. The free event ran from 10 a.m. to 2 p.m. at the Living Waters Community Center. The event was sponsored by state Rep. Betty Poirier and more than 1000 senior citizens from 12 surrounding communities attended the event.

SAILS was one of 92 participating vendors and we showcased services most appropriate for senior citizens. These included large type titles, museum passes, downloadable audio and print titles and playaways. The SAILS table was very busy and a number of the seniors proudly displayed their SAILS cards. The hit of the day was the demonstration of the playaways. The technology was easy to understand and easy to use. A number of people said that they had vision problems that were preventing them from easily using even large type books. If your library isn't yet purchasing playaways they may prove to be a valuable addition to your collection and something that could easily be marketed to your senior citizen patrons. Once all the libraries in the network begin purchasing playaway titles we will be able to open them up to network wide holds which will increase the number of titles available for users.

If you are interested in beginning a collection of playaways and have questions about cataloging or circulating them please contact SAILS.

Off Lease Computers Available For Direct Sales To Employees

In the past 12 months SAILS has been purchasing off-lease computers for libraries if they were looking for an inexpensive alternative for replacing public computers. These computers come with 3 year warranties and we have been happy with both the price and service. Insight Computers is now offering this same option for staff members of libraries. You don't need to go through SAILS to purchase the computers. You can go to the website and place an order directly. The only requirement is that the order be delivered to the library so they can verify that you are a staff person. Insight Systems had launched a new website to assist you in ordering computers.

With the new web site, you have an additional tool to use to make one-two unit credit card purchases secure and electronically or to request a quote on larger quantities or multiple items. You can also read who the company is and watch the tour video of its facility and process. Read testimonials, and worthy news items. Check out the newly launched web site: www.insightsystemsonline.com

A Message from TumbleBooks—TumblePad 2.0

We are very excited to announce the launch of our BETA TumblePad 2.0 downloadable ebook reader for PC and MAC. Here's your chance to win a new Apple iTouch just by downloading our TP 2.0 and sending us an email with your feedback, comments and suggestions. We are especially interested in learning how your school or library would make use of an offline TumblePad. The finished product will have more than 300 titles! What type of collection would you like? Would you prefer to buy specific bundles of books on a particular topic or would you rather purchase a more generalized collection with a greater diversity of books? Let us know what you think!

We'll pick 3 winners which will receive a fully loaded TumblePad plus an Apple iTouch. We'll enter every reply into a draw. Draw will occur on May 14th, 2010 so be sure to get your entries in before the deadline!

Just click on link below to download your TumblePad.

tumblebooks.com/swap/rmould/tp_build/TumblePad2_Installer.exe (for PC)
tumblebooks.com/swap/rmould/tp_build/TumblePad2_Mac_Installer.zip (for MAC)

Q: What is TumblePad 2.0 (TP 2.0)?
A: TumblePad 2.0 is a downloadable e-book reader application which allows you and your students/patrons to access TumbleBooks without being online.

Q: **We have an online subscription to TumbleBookLibrary. Why does my school/library need TumblePad 2.0?**
A: TumblePad 2.0 is an added option for schools/libraries that may need to make the books available in an offline setting. Here are some potential reasons why this would be beneficial:

- A library may have computers that are not connected to the Internet.
- A school/library may want to make TumbleBooks available to children but limit access to the Internet.
- A school may have bandwidth concerns which limit multiple accesses to Tumblebooks.
- Schools may want to make the TumbleBookLibrary collection available to students on laptops and netbooks so these resources can be accessed anywhere and everywhere.

Q: **What is the TP 2.0 Pilot Program?**
A: We have created a small collection of titles for you to download in order to get feedback from you. It includes 3 TumbleBooks, 3 TumbleGames, and 3 TumbleReadables (books with text only).

Q: **Onto how many computers can we download the software?**
A: Just like our online subscription collections, TP 2.0 is available on an unlimited amount of computers. It can be downloaded n every computer at school/library or at home.

Q: **Is my school/library purchasing these downloaded books?**
A: No. These downloaded books are licensed and will be available during the same time period as your subscription. After the subscription end date, the downloaded books will expire.

Q: **I don't want to download the entire collection. Can I pick bundles of books to download?**
A: Yes. Schools and libraries will have a choice of bundled collections from which to choose to best serve their students/patrons.

Q: **New books are added to the TumbleBookLibrary collection all the time. Will   be able to add these to my TP 2.0?**
A: Of course! We'll have download updates available.

Q: **What happens after the program has ended?**
A: This fall, every school/library will have the option to license full/bundled collections of books to download onto their TumblePads. You will be able to download our entire collection of books!

Q: **Where can I get more information?**
A: Simply email info@tumblebooks.com.

Network Statistics

	March '10	March '09	Total FY'10
Total Intranetwork	64,484	61123	532,126
Total Items	419,079	409963	3,474,425
OverDrive Circulation	2,172	1252	16,125
TumbleBooks	10,728	5801	66,127
VirtCat Items	1,368	1276	10,672
VirtCat Items Loaned	423	628	4,480
Cataloging Requests	4,657	4461	47,735
MARC Records	4,052	4153	52,835
Patrons Added	3,460	3448	36,024
Patron placed holds	55,351	53197	450,216
Total MARC	1,095,521	1066135	
Total Holdings	3,683,142	3622815	
Total Patron	451113	435516	
Total Uptime	100	99.87	

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Upcoming Events

- 5/19 **SAILS Membership Meeting** 10AM—11AM; SAILS Register Here

- 5/19 **SAILS Strategic Planning Meeting** 11AM—2PM; SAILS

- 5/25 **Circulation Users Annual Meeting** 9:30 AM—11:30AM; SAILS

- 6/10 **Technical Services Annual Meeting** 10AM—noon; SAILS

May 2010

Sun	Mon	Tue	Wed	Thu	Fri	Sat
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2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					